

# Covestro IR Factsheet – Q3 2024



## Financial overview

- Sales increased by 1.0% Y/Y to €3,603m with volume +6.1%, price -4.2%, FX -0.9%
- EBITDA increased to €287m (Q3'23: €277m) driven by volume effect of €+92m, pricing delta of €-126m, FX of €-2m and others of €+46m (incl. €-6m from STRONG restructuring cost)
- EBIT of €76m (Q3'23: €71m) with D&A of €211m (Q3'23: €206m)
- Financial result of €-24m (Q3'23: €-35m)
- Net income of €+33m (Q3'23: €-31m)
- EPS of €+0.17 (Q3'23: €-0.16)
- FOCF of €112m (Q3'23: €308m)
- Total net debt (including pension provisions and net defined benefit asset) decreased from €3,193 on June 30, 2024 to €3,044m on September 30, 2024
- Net financial debt of €2,788m (€ 2,928m on June 30, 2024) / net pension liability (pension provisions and net defined benefit asset) of €256m (€265m on June 30, 2024)

## Performance Materials

- Sales increased by 4.1% Y/Y to €1,777m with volume +8.6%, price -3.6%, FX -0.9%
- EBITDA of €125m (Q3'23: €85m) driven by positive others and volumes while decreasing pricing delta

## Solutions & Specialties

- Sales decreased by 2.0% Y/Y to €1,773m with volume +3.9%, price -4.9%, FX -1.0%
- EBITDA of €208m (Q3'23: €246m) driven by negative pricing delta and others while increasing volumes

## Others/Consolidation

- EBITDA of €-46m (Q3'23: €-54m)

## Guidance assumptions FY 2024

- Global economic growth of 2.7% Y/Y
- Full year average exchange rate in EUR/USD of ~1.10

## Guidance FY 2024

- EBITDA between €1,000m and €1,250m (mark-to-market September 2024 margins flat forward: €1.1bn); with Performance Materials EBITDA between €400m and €600m and Solutions & Specialties EBITDA slightly<sup>2</sup> below previous year
- FOCF between €-100 and €+100m; with Performance Materials FOCF and Solutions & Specialties FOCF each significantly<sup>3</sup> below previous year
- ROCE above WACC between -7pp and -5pp with WACC of 8.1%
- CO<sub>2</sub>E between 4.4MT and 5.0MT

## Additional financial expectations for FY 2024

- Sales: €14.0 – 14.5bn
- Capex: around<sup>1</sup> €800m
- D&A: around<sup>1</sup> €850m
- Financial result: between €-100m and €-130m
- P&L tax: between €250m and €300m / cash tax: between €150m and €200m

<sup>1</sup> Around = single-digit percentage deviation / <sup>2</sup> Slightly = single-digit percentage / <sup>3</sup> Significantly = double-digit percentage

# Covestro IR Factsheet - Q3 2024

	Q1 2023	Q2 2023	Q3 2023	9M 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	9M 2024
	€ million	€ million	€ million	€ million	€ million	€ million	€ million	€ million	€ million	€ million
<b>Core volumes ('000 t)</b>	<b>1,144</b>	<b>1,219</b>	<b>1,279</b>	<b>3,642</b>	<b>1,228</b>	<b>4,870</b>	<b>1,283</b>	<b>1,341</b>	<b>1,349</b>	<b>3,973</b>
<b>Sales</b>	<b>3,743</b>	<b>3,720</b>	<b>3,568</b>	<b>11,031</b>	<b>3,346</b>	<b>14,377</b>	<b>3,510</b>	<b>3,690</b>	<b>3,603</b>	<b>10,803</b>
PM	1,792	1,789	1,707	5,288	1,588	6,876	1,689	1,834	1,777	5,300
S&S	1,883	1,872	1,809	5,564	1,703	7,267	1,767	1,810	1,773	5,350
Others / Consolidation	68	59	52	179	55	234	54	46	53	153
<b>EBITDA</b>	<b>286</b>	<b>385</b>	<b>277</b>	<b>948</b>	<b>132</b>	<b>1,080</b>	<b>273</b>	<b>320</b>	<b>287</b>	<b>880</b>
PM	173	302	85	560	16	576	103	196	125	424
S&S	165	221	246	632	185	817	208	174	208	590
Others / Consolidation	-52	-138	-54	-244	-69	-313	-38	-50	-46	-134
DA	247	219	206	672	222	894	212	239	211	662
<b>EBIT</b>	<b>39</b>	<b>166</b>	<b>71</b>	<b>276</b>	<b>-90</b>	<b>186</b>	<b>61</b>	<b>81</b>	<b>76</b>	<b>218</b>
PM	29	158	-52	135	-126	9	-35	59	-11	13
S&S	63	149	178	390	107	497	135	75	134	344
Others / Consolidation	-53	-141	-55	-249	-71	-320	-39	-53	-47	-139
<b>Financial result</b>	<b>-29</b>	<b>-36</b>	<b>-35</b>	<b>-100</b>	<b>-13</b>	<b>-113</b>	<b>-30</b>	<b>-29</b>	<b>-24</b>	<b>-83</b>
<b>EBT</b>	<b>10</b>	<b>130</b>	<b>36</b>	<b>176</b>	<b>-103</b>	<b>73</b>	<b>31</b>	<b>52</b>	<b>52</b>	<b>135</b>
Taxes	-37	-85	-67	-189	-86	-275	-68	-126	-21	-215
Minorities	-1	-1	0	-2	-2	-4	-2	-2	-2	-6
<b>Net income</b>	<b>-26</b>	<b>46</b>	<b>-31</b>	<b>-11</b>	<b>-187</b>	<b>-198</b>	<b>-35</b>	<b>-72</b>	<b>33</b>	<b>-74</b>
EPS in acc. to IAS 33	-0.14	0.24	-0.16	-0.06	-0.99	-1.05	-0.19	-0.38	0.17	-0.39
<b>Core volumes Y/Y</b>	<b>-15.7%</b>	<b>-3.8%</b>	<b>-1.8%</b>	<b>-7.2%</b>	<b>5.6%</b>	<b>-4.3%</b>	<b>12.2%</b>	<b>10.0%</b>	<b>5.5%</b>	<b>9.1%</b>
PM	-16.0%	-5.6%	-0.4%	-7.4%	8.3%	-3.8%	17.2%	13.8%	7.4%	12.6%
S&S	-15.3%	-1.3%	-3.6%	-7.0%	2.1%	-4.9%	5.8%	5.0%	2.7%	4.5%
<b>Sales Y/Y</b>	<b>-20.1%</b>	<b>-20.9%</b>	<b>-22.7%</b>	<b>-21.2%</b>	<b>-15.6%</b>	<b>-20.0%</b>	<b>-6.2%</b>	<b>-0.8%</b>	<b>1.0%</b>	<b>-2.1%</b>
PM	-25.0%	-27.3%	-26.7%	-26.3%	-17.1%	-24.4%	-5.7%	2.5%	4.1%	0.2%
S&S	-15.3%	-13.5%	-17.6%	-15.5%	-13.8%	-15.1%	-6.2%	-3.3%	-2.0%	-3.8%
<b>Volume Y/Y</b>	<b>-16.8%</b>	<b>-8.0%</b>	<b>-3.8%</b>	<b>-9.5%</b>	<b>3.1%</b>	<b>-6.8%</b>	<b>10.9%</b>	<b>9.3%</b>	<b>6.1%</b>	<b>8.7%</b>
PM	-18.6%	-10.3%	-2.4%	-10.4%	7.7%	-6.7%	17.3%	15.0%	8.6%	13.6%
S&S	-15.4%	-4.7%	-3.7%	-8.0%	-0.3%	-6.2%	5.9%	4.8%	3.9%	4.9%
<b>Price Y/Y</b>	<b>-3.9%</b>	<b>-11.0%</b>	<b>-14.3%</b>	<b>-9.7%</b>	<b>-15.7%</b>	<b>-11.0%</b>	<b>-15.4%</b>	<b>-9.7%</b>	<b>-4.2%</b>	<b>-9.8%</b>
PM	-7.1%	-15.3%	-19.9%	-14.1%	-22.0%	-15.7%	-21.3%	-12.0%	-3.6%	-12.4%
S&S	-0.5%	-6.6%	-8.9%	-5.3%	-10.2%	-6.4%	-10.4%	-7.7%	-4.9%	-7.7%
<b>FX Y/Y</b>	<b>0.6%</b>	<b>-1.9%</b>	<b>-4.6%</b>	<b>-2.0%</b>	<b>-3.0%</b>	<b>-2.2%</b>	<b>-1.7%</b>	<b>-0.4%</b>	<b>-0.9%</b>	<b>-1.0%</b>
PM	0.7%	-1.7%	-4.4%	-1.8%	-2.8%	-2.0%	-1.7%	-0.5%	-0.9%	-1.0%
S&S	0.6%	-2.2%	-5.0%	-2.2%	-3.3%	-2.5%	-1.7%	-0.4%	-1.0%	-1.0%
<b>EBITDA Y/Y</b>	<b>-64.5%</b>	<b>-29.6%</b>	<b>-8.3%</b>	<b>-42.7%</b>	<b>-447.4%</b>	<b>-33.2%</b>	<b>-4.5%</b>	<b>-16.9%</b>	<b>3.6%</b>	<b>-7.2%</b>
PM	-72.1%	-17.7%	60.4%	-46.2%	-118.0%	-39.4%	-40.5%	-35.1%	47.1%	-24.3%
S&S	-26.3%	3.8%	-12.1%	-11.9%	71.3%	-1.0%	26.1%	-21.3%	-15.4%	-6.6%
<b>EBITDA margin</b>	<b>7.6%</b>	<b>10.3%</b>	<b>7.8%</b>	<b>8.6%</b>	<b>3.9%</b>	<b>7.5%</b>	<b>7.8%</b>	<b>8.7%</b>	<b>8.0%</b>	<b>8.1%</b>
PM	9.7%	16.9%	5.0%	10.6%	1.0%	8.4%	6.1%	10.7%	7.0%	8.0%
S&S	8.8%	11.8%	13.6%	11.4%	10.9%	11.2%	11.8%	9.6%	11.7%	11.0%
<b>Tax rate</b>	<b>370.0%</b>	<b>65.4%</b>	<b>186.1%</b>	<b>107.4%</b>	<b>-83.5%</b>	<b>376.7%</b>	<b>219.4%</b>	<b>242.3%</b>	<b>40.4%</b>	<b>159.3%</b>
Net financial debt	2,675	2,762	2,500	2,500	2,487	2,487	2,723	2,928	2,788	2,788
Net pension liability	404	383	241	241	398	398	348	265	256	256
Total net debt	3,079	3,145	2,741	2,741	2,885	2,885	3,071	3,193	3,044	3,044
Operating cash flows	-19	149	490	620	377	997	-23	19	262	258
<b>FOCF</b>	<b>-139</b>	<b>-10</b>	<b>308</b>	<b>159</b>	<b>73</b>	<b>232</b>	<b>-129</b>	<b>-147</b>	<b>112</b>	<b>-164</b>
<b>ROCE</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>1.5%</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>
WACC	n.a.	n.a.	n.a.	n.a.	n.a.	7.6%	n.a.	n.a.	n.a.	n.a.
<b>ROCE above WACC</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>-6.1% points</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>